

# ASI Product Order Form for New International Customers



Please fill out the appropriate sections as directed and fax to 510 223-9670 (USA). If you are interested in establishing an account for high volume purchases or for OEM, please contact our sales contact below.

Technical Contact  
Steve Graham  
sgraham@hplc-asi.com

Sales Contact  
Patrick Barthel  
pbarthel@hplc-asi.com

Accounting Contact  
Yasu Graham  
ykagayama@hplc-asi.com

## 1. Company Information

Company Name			
Address			
City			
State/Province:	Postal Code:	Country:	

## 2. Purchaser's Information

Name	
Department	
Phone Number	
Fax Number	
E-mail	
End-user name	

## 3. Order Information

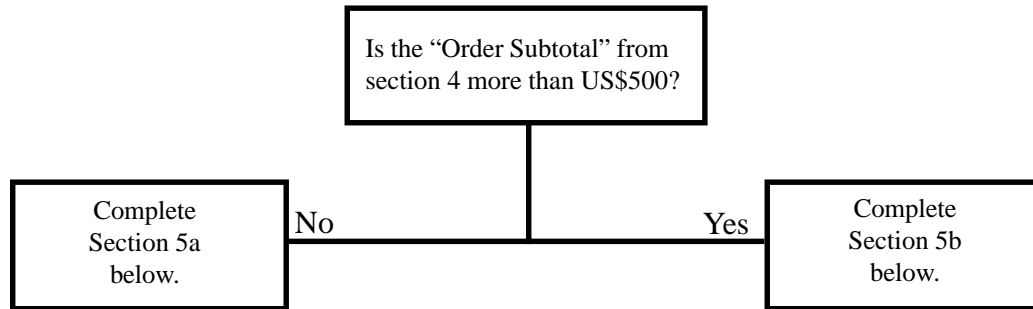
Purchase Order Number	
Purchase Order Date	
Shipping Preference	<input type="checkbox"/> UPS* <input type="checkbox"/> UPS Collect US\$15 fee <input type="checkbox"/> Fedex Collect US\$15 fee <input type="checkbox"/> DHL Collect US\$15 fee <input type="checkbox"/> Express Mail*
*See Section 6 for estimated cost chart.	

## 4. Order Details

Item	Part Number	Description	Price
1			
2			
3			
4			
5			
6			
7			
		Partial Shipment? <input type="checkbox"/> Yes <input type="checkbox"/> No	Order Subtotal

## 5. Pre Payment Request

After your first order we will extend “Net 30 days” payment terms at our discretion. We may request credit references or other information to determine your credit situation.



5a. Please pay by credit card. See important information in section 8.

### Credit Card Information

Card Type <input type="checkbox"/> Visa <input type="checkbox"/> MasterCard
Cardholder's Name:
Card Number:
Expiration Date:
Cardholder's Signature:

We will add shipping and handling fees to your purchase order subtotal and will send you a proforma invoice showing the total charges (Please refer to section 8).

5b. Please choose your preferred payment method.

Choose Payment Method
<input type="checkbox"/> Wire Transfer: See important information in sections 7 & 8.
<input type="checkbox"/> Credit Card    See important information in section 8.
Card Type <input type="checkbox"/> Visa <input type="checkbox"/> MasterCard
Cardholder's Name:
Card Number:
Expiration Date:
Cardholder's Signature:

We will add shipping and handling fees to your purchase order subtotal and will send you a proforma invoice showing the total charges (Please refer to section 8).



Analytical Scientific Instruments

## 6. Estimated Shipping Cost by Region

The following are only estimates and are subject to change without notice. The actual shipping charge will be shown on your invoice.

### United Parcel Service (UPS)

UPS Zone	Representative Countries	1 pound	2 pounds
80	Mexico	US\$45.75	US\$52.00
84	Mexico	US\$45.75	US\$52.00
900	N/A	US\$42.00	US\$48.75
901	Belgium, France, Germany, Holland, Ireland, Italy, Netherlands, Luxemborg, UK, Japan, Scotland, Singapore, Taiwan.	US\$52.25	US\$58.75
902	Angilla, Antigua and Barbuda, Aruba, Bahamas, Barbados, Bermuda, Bonaire, British Virgin Islands, Grenada, Guadeloupe, Jamaica, various other islands.	US\$52.50	US\$58.75
903	Austria, Azores, Canary Islands, Channel Islands, Denmark, Finland, Greece, Greenland, Iceland, Liechtenstein, Norway, Portugal, Sweden, Switzerland.	US\$60.50	US\$68.25
904	Australia, China (PRC), Guam, Indonesia, South Korea, Malaysia, New Zealand, Philippines, Thailand, Vietnam.	US\$57.75	US\$53.75
905	Bangladesh, Brunei, Cyprus, Egypt, India, Israel, Jordan, Kuwait, Lebanon, Nepal, Oman, Pakistan, Qatar, Saudi Arabia, Sri Lanka, Syria, Turkey, UAE.	US\$57.75	US\$63.75
906	Most South and Central American Countries. Belize, Costa Rica, Ecuador, El Salvador, French Guiana, Guatemala, Guyana, Honduras, Suriname.	US\$65.50	US\$80.00
907	Albania, Algeria, Armenia, Bosnia, Bulgaria, Cambodia, Croatia, Czech Republic, Hungary, Macedonia, Morocco, Poland, Russia, Slovakia, Ukraine.	US\$88.25	US\$102.25
908	Most countries in or near the continent of Africa.	US\$90.00	US\$105.00

### Global Express Mail (EMS)

Rate Group	Representative Countries	1 pound	2 pounds
1	Canada	US\$26.25	US\$27.00
2	Mexico	US\$30.00	US\$33.70
3	Great Britain and Northern Ireland	US\$34.75	US\$38.75
4	Japan	US\$31.00	US\$35.00
5	China	US\$32.75	US\$36.05
6	Albania, Andorra, Azerbaijan, Belarus, Bosnia-Herzegovina, Croatia, Cyprus, Estonia, France, Ireland, Lithuania, Lux., Moldova, Poland, Romania, Spain.	US\$29.15	US\$31.65
7	Armenia, Austria, Belgium, Denmark, Finland, Georgia, Germany, Greece, Hungary, Italy, Netherlands, Norway, Portugal, Russia, Sweden, Switzerland.	US\$36.00	US\$39.00
8	Australia, Fiji, Hong Kong, India, Indonesia, Korea, Macao, Malaysia, Nauru, Nepal, New Zealand, Pakistan, Philippines, Singapore, Taiwan, Vietnam.	US\$30.50	US\$34.00
9	Bangladesh, French Polynesia, Laos, Maldives, Mongolia, New Caledonia, Thailand.	US\$32.00	US\$36.00
10	Botswana, Burkina Faso, Cameroon, Chad, Congo, Ivory Coast, Ethiopia, Ghana, Israel, Jordan, Kenya, Liberia, Madagascar, Saudi Arabia, Syria, Turkey, UAE.	US\$35.25	US\$38.25
11	Algeria, Angola, Bahrain, Benin, Burundi, Egypt, Kuwait, Morocco, Namibia, Nigeria, Oman, Qatar, Senegal, South Africa, Togo, Tunisia, Zimbabwe.	US\$41.25	US\$45.50
12	Most South and Central American Countries. Bahamas, Barbados, Belize, Bermuda, Cayman Islands, Jamaica, Martinique, Netherlands Antilles.	US\$34.75	US\$38.00



Analytical Scientific Instruments

**7. Wire Transfer Information for Orders Over US\$500**

Please use the following banking information to send your payment to us. Please arrange to pay all wire transfer and transaction fees charged by your banking institution. We will only be responsible for wire transfer fees and transaction fees assessed by our own bank.

**8. Confirmation-Credit Card or Wire Transfer Order**

- 1. Please place your order by completing and faxing us pages 1 & 2.
- 2. We will send you a proforma invoice that shows the total amount that you will pay and any necessary information such as lead time or back ordered items if you can accept partial shipments.

**Credit Card**

- 3. After we process your credit card, we will ship your order.

**Wire Transfer**

- 3. If you are paying by wire transfer please provide the transfer details below after you have received our confirmation. Please either fax this page to 510 223-9670, or send an e-mail to [ykagayama@hplc-asi.com](mailto:ykagayama@hplc-asi.com).
- 4. Once we have confirmed the receipt of your payment, we will ship your order.

Wire Transfer Details	
Company Name	
Date wire transfer submitted (MM/DD/YYYY)	
Issuing Bank Name	
Proforma Invoice Number	
Total Amount of Transfer	US\$

Yasu Graham, Controller  
 Analytical Scientific Instruments, Inc.  
 Accounting Dept.  
[ykagayama@hplc-asi.com](mailto:ykagayama@hplc-asi.com)